

Commercial Terms & Conditions (Foreign) :-

Sl.No.	BHEL's Parameter	Bidders Confirmation/ Comments
1	Delivery : FOR CRX, BHEL Bhopal i.e. Door delivery. Freight & Insurance in supplier's scope & inclusive in quoted rate.	Yes/No
2	Delivery Period : Order will be released as per our enquiry schedule. Please indicate your minimum delivery period (lead time) in weeks. (Bidder to inform)	
3	Consignee : SR. MGR. (CRX) BHEL Bhopal.	Yes/No
4	Taxes & Duty : Bidder to inform	
5	Validity of offer : 90 days from the date of tender opening	Yes/No
6	Payment Term:- 100% against irrevocable, unconfirmed LC, payable within 90 days of the Bill of Lading (B/L) date or Payment terms of CAD payable on 90th day of B/L / AWB. In case BHEL considers any deviation in payment terms i.e. early payment based on vendor's request, then bids shall be evaluated with loading of State bank of India Base rate plus 6%, for the credit period short of 90 days. The LC shall be established 2 months prior to shipment date, valid for period of 90 days, unless agreed otherwise.. Payment terms of CAD payable on 90th day of BL / HAWB date shall be preferred. Payment will be released milestone wise as follows : ❖ Milestone 01– GRP (Item/qty. as per annexure-2) ❖ Milestone 02– CRP (Item/qty. as per annexure-2) ❖ Milestone 03– Evaluation Unit (Item/qty. as per annexure-2)* ❖ Milestone 04 – GRP SPARES (Item/qty. as per annexure-2) ❖ Milestone 05 – CRP SPARES (Item/qty. as per annexure-2) Payment will be due from last supply of each milestone and will be released only after MM-SCR certifies that all items against a particular milestone have been received. * Delivery subject to drawing approval from customer and clearance from BHEL.	Yes/No
7	Performance Bank Guarantee: PBG for 10% of a particular milestone value (after supply of material), valid for three years from the date of last dispatch of a particular milestone to be submitted. PBG to be extended, after commissioning, if required, valid up to project guarantee period.	Yes/No
8	Bid to be submitted in 2 parts : A : Tech. Bid (UNPRICED) B : Price Bid.	Yes/No
9	Guarantee period : As per annexure	Yes/No
10	All items shall be procured from single source as a package wise L1 basis.	Yes/No
11	Price Impact clause due to variation in quantity	
11.a	(i) BHEL shall not consider any kind of price impact offered by bidder on overall package price quoted by them due to change in quantity of any of the items of the enquiry.	Yes/No

	(ii) In case there is increase in quantity of any of the items of the enquiry, bidder is allowed to offer percentage discount w.r.t the unit rate quoted by bidder against those item(s) only. BHEL shall evaluate bidder's package price for the enquiry based on discounted unit rate or original quoted price whichever is lower. (iii) In case there is decrease in quantity of any of the items of the enquiry before price bid opening, BHEL shall consider the unit rate quoted by bidder against those item(s) only for evaluation of bidder's package price for the enquiry.	
12	Reverse Auction: BHEL shall be resorting to Reverse Auction (RA) (Guidelines as available on www.bhel.com) for this tender. RA shall be conducted among all the techno-commercially qualified bidders. Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered as initial bids of bidders in RA. In case any bidder(s) do(es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking.	Yes/No
13	Supplier shall confirm compliance/acceptance to (a) all points covered above (b) all points of annexure & (c) all other standard printed terms & conditions including LD, Penalty etc. enclosed with enquiry (from no. BP200102.). Point wise compliance/ confirmation is required along with techno-commercial offer for COMML. & Technical bid separately.	Yes/No
14	Offers of vendors not complying to above conditions will be rejected however BHEL reserves the right to modify some of these NIT conditions without assigning any reason.	Yes/No
15	Above conditions supersede any T&C quoted by vendor against subject enquiry	Yes/No

Please submit offer in line with above terms and conditions otherwise offer may be rejected.

Dy.Mgr (MM-SCR)